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October 16, 2007

VIA REGULAR MAIL AND CERTIFIED MAIL

Progressive Epoxy Polymers, Inc.
c/o Paul Oman
48 Wildwood Drive
Pittsfield, New Hampshire 03263

Re: [REDACTED]

Dear Mr. Oman:

This office represents [REDACTED] ("[REDACTED]"), a Washington corporation that distributes wood treatment and preservation products world wide. This letter is a request to Progressive Epoxy Polymers, Inc. to cease and desist the use of the term [REDACTED] in its website meta tags because it violates our client's trademark rights.

[REDACTED] has continuously used its trademark in interstate commerce since 1996. [REDACTED] serves any and all geographic areas where they are able to ship their products, including the entire United States, Canada and Europe. Thus, the [REDACTED] trademark has been widely distributed throughout the world and is well established in commerce.

[REDACTED] also spends a significant amount of time and money to market its products. Your website's use of the term [REDACTED] in its meta tags in conjunction with wood treatment and preservation products, the same products distributed by [REDACTED], will cause confusion in the marketplace. As a result, [REDACTED] through use of its

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name, has achieved common law trademark status, thus affording it protection under the laws of the State of Washington and the United States from trademark infringement.

Recently, we have been informed that your website, <http://www.epoxyproducts.com>, has been using the meta tag [REDACTED] in a deceptive manner to lure web surfers. Substituting the name of [REDACTED] a competing company, in your website's meta tags, instead of using meta tag terms that properly describe the site, is a form of trademark infringement. *Brookfield Communications v. West Coast Entertainment*, 174 F.3d 1036 (9th Cir. 1999). In other words, your website's use of the term [REDACTED] Doctor in its meta tags is common law infringement of [REDACTED] trademark.

[REDACTED] requires that you immediately cease and desist the use of its trademark and any other confusingly similar mark. You must respond to this letter on or before October 16, 2007, or legal action may be taken against you.

Very truly yours,

INSLEE, BEST, DOEZIE & RYDER, P.S.

Shawna M. Lydon

SML:sml
cc: Client